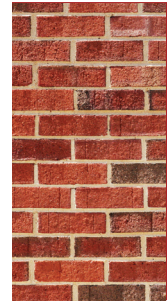


BY 2,797
VOLUNTEERS



60
FAMILIES
SERVED



\$1,800,000
VALUE OF TOTAL VOLUNTEER HOURS

WORKED IN 4
CLEVELAND
NEIGHBORHOODS



 Faith
Partners
CONTRIBUTED OVER
\$170,000
TO HABITAT



15 FULLY-REHABBED
HOUSES

2 MILLION POUNDS

DIVERTED FROM
LANDFILLS
BECAUSE OF
HABITAT RESTORES

45


EXISTING RESIDENTS
ASSISTED



Came'o &
Daughter Jordyn
Future Homeowner

MESSAGE FROM LEADERSHIP

Dear Friends and Neighbors of Greater Cleveland Habitat for Humanity,

When we adopted a new three-year strategic plan in 2013, Cleveland Habitat was ready to shake off the remnants of the Great Recession and foreclosure crisis that seemed to cripple Cleveland and nonprofits such as Habitat serving city residents. We changed our model of doing business by focusing on rehabbing vacant homes which enabled us to reduce costs and serve more families. And we decided to focus our work in neighborhoods in which Cleveland Habitat could catalyze revitalization. We are pleased to make this report to you and share Cleveland Habitat's accomplishments.

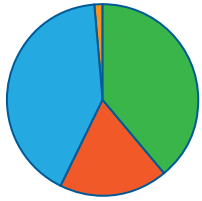
We have built up the infrastructure needed to serve even more families, and expect to see dramatic increases in house production and families served over the next three years. We can do this because of you. Thank you for enabling Cleveland Habitat to really make a difference for families and Cleveland neighborhoods.


Robert Walker, Board Chairman


John Habat, President / CEO

FINANCIALS (APRIL 1, 2015 - MARCH 31, 2016)

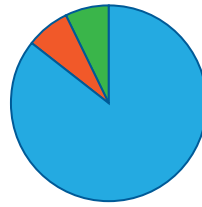
Revenue



Philanthropic:	\$1,691,348
Home Sales:	\$790,000
ReStore:	\$1,795,695
Other:	\$49,026
Total Revenue*:	\$4,326,069

*This includes \$540,904 in mortgages held by Habitat

Expenses



Program Services:	\$2,924,468
Administration:	\$248,274
Fundraising:	\$243,063
Total Expenses:	\$3,415,805

ReStore BY THE NUMBERS

DONATION TRUCKS COMPLETED 100 PICKUPS EACH WEEK



OVER 8000 OF OUR NEIGHBORS IN GREATER CLEVELAND DONATED ITEMS TO OUR 2 RESTORES



OUR TWO RESTORES GENERATED \$729,912 IN NET REVENUES TO SUPPORT OUR CONSTRUCTION PROGRAM

WHAT HAPPENS TO HABITAT HOMEOWNERS?

Survey of 3000 Minnesota Habitat Homeowners (February 2015)

- 📌 Over half said their children's grades improved
- 📌 Over 90% said an adult in the home either plans to start, has started and/or completed a higher education or training program

- 📌 More than 80% feel connected
- 📌 More than 90% feel safe in their homes
- 📌 Over 50% reported improved health
- 📌 Over 90% said their lives were better
- 📌 Over half said they have more money



Myrna
Habitat Volunteer

SUPPORT FROM OUR NEIGHBORS

Home Builder (\$50,000+)

Anonymous
City of Cleveland HUD
The Cleveland Foundation
First Federal Lakewood
The Reinberger Foundation
Saint Luke's Foundation

Foundation Builder (\$25,000 - \$49,999)

Bank of America
The Edward A. & Catherine L. Lozick Foundation
Famicos Foundation
Federal Home Loan Bank of Cincinnati
Greater Cleveland Habitat for Humanity Board of Directors
The Fred A. Lennon Charitable Trust
ThriventBuilds
The McBride Fund of the Cleveland Foundation
Wells Fargo Foundation

Cornerstone Builder (\$10,000 - \$24,999)

Benesch, Friedlander, Coplan & Aronoff LLP
Cleveland Clinic Health System
Greater Cleveland Community Shares
JAM Foundation
Jewish Federation of Cleveland
The Kelvin & Eleanor Smith Foundation
The Kent H. Smith Charitable Trust
Koscielny Family
New York Community Bank
Ohio Development Services Agency
Parker Hannifin Foundation
PNC Foundation
Robert A. Lewis
Stockyard, Clark-Fulton & Brooklyn Center Development Office
Safeguard Properties
Third Federal Savings & Loan
Thompson Hine, LLP
Travelers Insurance
The William J. and Dorothy K. O'Neill Foundation



WHAT IS THE VALUE OF BECOMING A HABITAT HOMEOWNER?

Average
Appraised Value

\$65,000

Average
Mortgage Amount

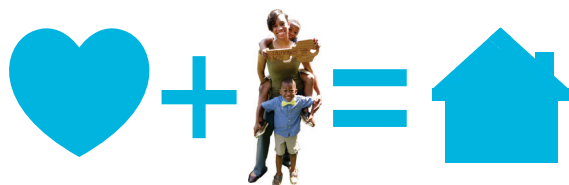
\$43,000

Average
Monthly Payment
(taxes and insurance included)

\$385

OUR MISSION:

Seeking to put God's love into action, Habitat for Humanity brings people together to build homes, communities and hope.



Greater Cleveland Habitat for Humanity® Board of Directors

Robert M. Walker, Chairman
The PrivateBank & Trust Co.

Bryan Dardis, Vice Chair, Treasurer
Meyers, Roman, Friedberg & Lewis

Michael S. Owendoff, Vice Chair, Secretary
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Kevin Hoy
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John George III
Cleveland Clinic
Anesthesiology Institute

Larry Vandendriessche
Swagelok Company

Barbara Good
Acorn Technology Corp.

Amy Whitacre
First American Title

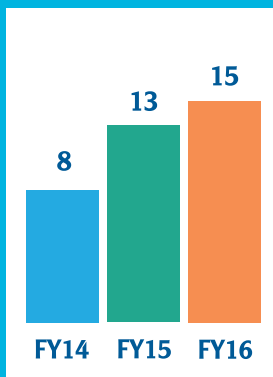
John Grierson
Ryan Homes

John Habat
President/CEO

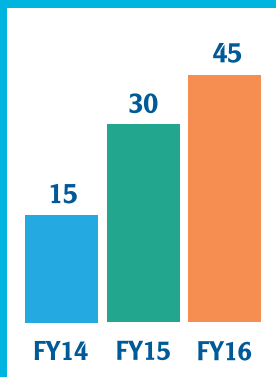
Mahria Harris
NHS of Greater Cleveland

THREE-YEAR STRATEGIC PLAN REVIEW

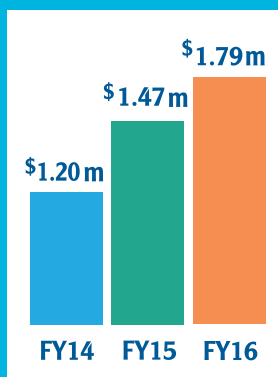
Goal 1:
Homeownership
Help More Families
Become Homeowners



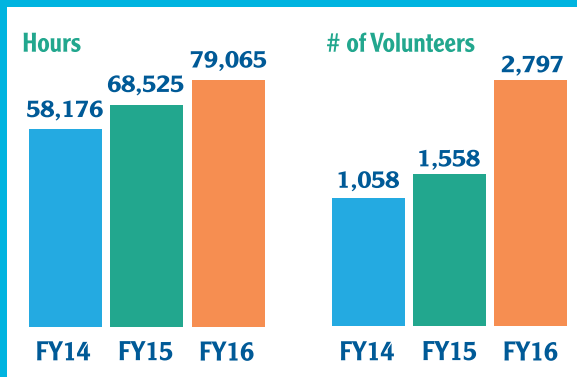
Goal 2:
Neighborhood Revitalization
Help Existing Homeowners
with Exterior Repairs



Goal 3:
Increase ReStore Sales
Contribute to Housing Programs
with Additional Sales



Goal 4:
Build Volunteer Base
Increase Ability Through Increased Volunteer Participation





2110 West 110th Street | Cleveland, OH 44102
 (216) 429-1299 | clevelandhabitat.org | [f](#) [t](#) [i](#) [p](#) [v](#)

FY 16 Annual Report & 2013-16 Strategic Plan Review

OUR NEIGHBORS CAN HELP BY:



Financial Giving



Shopping and Donating to our ReStores



Volunteering

ReStore - West

2110 W 110th St.
Cleveland, OH

ReStore - East

4601 Northfield Rd.
North Randall, OH

OPEN TUE - SAT, 10AM - 4PM

DONATIONS ACCEPTED ON-SITE OR BY PICKUP (216)429-3631



TJ (10), Ta’Niya (11),
Diamond (3 mo.)



In almost 30 years of helping families improve their housing situations, we at Greater Cleveland Habitat for Humanity have seen firsthand how critical homeownership is to families and to communities.

To help make affordable homeownership a reality, you - our neighbor - make a significant impact. Our neighbors are the many thousands of volunteers, ReStore donors and shoppers, and financial supporters who made 210 homes possible for Cleveland families.

With your help, Habitat homeowners achieve the strength, stability and independence they need to build a better life for themselves and their families.

We ask you - our neighbor - to help us with the next 100 houses.